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Discussion:

- 1) Change in trade flows: what can we expect for shipping demand-supply in future?
- 2) Change in capital cost and availability: how will shipping be impacted?
- 3) Change in technology: how will technology affect shipping?
- 4) What do shipping companies need to do to prepare for such a future?

Supply and demand

- Is trade slowing down? Is the slowdown due to cyclical or long-term factors?
- What does the shift from coal to oil to gas to renewables mean for shipping?
- What is happening with shipyard capacity and supply of ships – and why do shipping companies keep ordering new vessels when rates are so poor?

Technology

- What technological changes do you think provide the greatest opportunity or risk to the maritime business?
- How have you been bringing technology to bear on your business?

Capital

- Shipping is a capital intensive business – how has cost of capital affected the business?
- What is the prognosis for interest rates and their impact on shipping?

Competitive landscape

- Are more companies going to hit the wall? Do banks need to accept more writedowns and restructurings?
- How much is the competitive landscape changing? (consolidation, new capital providers)
- What do you think is the future for family-owned companies in shipping?